



Global
Operations
Readiness

Online Service Activation (OSA) Simplification for Office 365

November Launch 2015
Level 100 Training





Introduction to Online Service Activation (OSA) Simplification for Office 365



Upcoming Enhancements

- Online Service Activation is being streamlined for Open Programs Office 365 customers on November 17, 2014
- Online Service Activation (OSA) Simplification enhances the user experience by streamlining the activation process for Online services in Open Programs (Open License, Open Value, Open Value Subscription).





Key Benefits

Improved Partner/Customer experience with O365 in Open programs

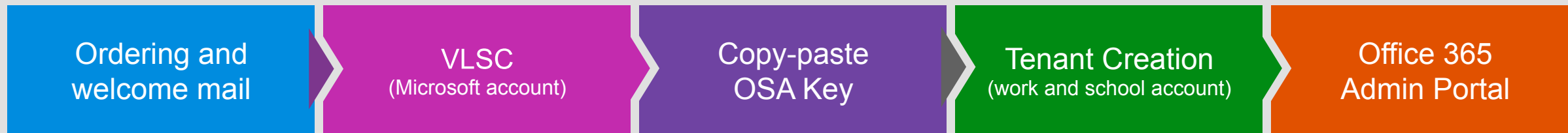
- Removing the dual redemption UI experience and all Partner/Customer handling of Product Keys
- Decreasing the number of steps needed to redeem the service and removes the task of handling keys by the customer/partner
- Key handling will be eliminated for all customers, and Office 365-only customers will no longer need to copy and paste OSA key from VLSC
- Renewal customers also benefit from the streamlined process, which eliminates keys and consolidates the interface for adding and renewing seats

A significant improvement on the service provisioning experience



Online Service Activation – New Office 365 Customers

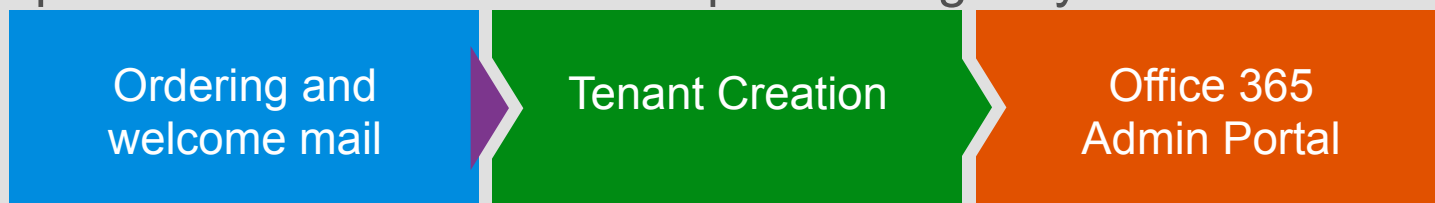
Previous Process: All customers



Updated Process: Customers purchasing Office 365 & other products



Updated Process: Customers purchasing only Office 365





Online Service Activation – Office 365 Renewals

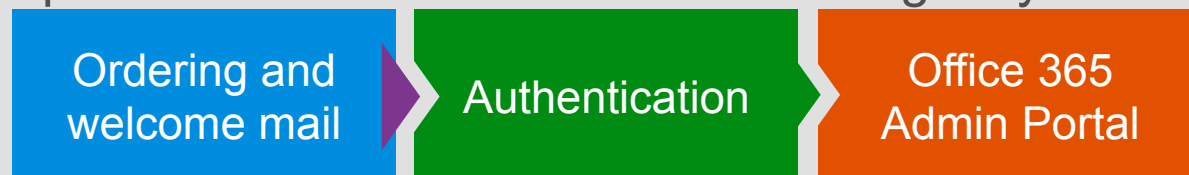
Previous Process: All customers



Updated Process: Customers renewing Office 365 & other products



Updated Process: Customers renewing only Office 365





More Readiness Training Coming Soon!

On Demand
Training
L300 Nov 25th

Live Partner
Training (+Q&A)
Dec 4th/5th

Live Post-
Launch Q&A
Early Jan 2015



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Thank You!

